

Subject: July 2009 MVP Broker Buzz East NY



July 2009 - Broker Buzz

July 22, 2009

Update - Management of Behavioral Health Treatment by ValueOptions®

The transition to ValueOptions® will begin on August 1 and be completed on September 1, 2009.

MVP is employing a phased approach. ValueOptions® will begin to review care plans for medical necessity, including taking calls from providers and members on August 1. Beginning September 1, MVP members will begin using the ValueOptions® network and ValueOptions® will begin processing claims.

Please click [here](#) to see sample letters that are being sent to affected members (those under the care of a behavioral health provider) and their [employer groups](#) about the change to ValueOptions®. Before September 1, we will send a follow-up communication to members seeing a provider that does not participate with ValueOptions®. That letter will outline their transition of care rights. To see a sample of this correspondence, please click [here](#).

ValueOptions will replace CIGNA HealthCare as MVP's national behavioral health network as of September 1. We will send employers with MVP Preferred EPO and PPO Open Access plans a notice about this as well.

If you have any questions, please contact your Account Representative.

Reminder about CMS Section 111 Mandates

MVP Health Care has been directed by the Centers for Medicaid and Medicare Services (CMS) to collect and report Social Security Numbers (SSNs), Medicare Health Insurance Claim Numbers (HICNs) and Employer ID Numbers (EINs) to ensure proper coordination of benefits. In order for Medicare to properly coordinate Medicare payments with other insurance and/or workers' compensation benefits, Medicare relies on the collection of both the SSN or HICN and the EIN.

MVP Health Care is working with HealthScape Advisors, LLC, to help the company meet CMS requirements to collect this information.

This effort will affect both fully insured and self insured MVP plans: HMO, POS, PPO, EPO and Indemnity. Also, MVP Option plans (Medicaid), and individual coverage plans (MVP CompCare, MVP My Care) will be a part of the collection effort.

MVP's Preferred Gold HMO (Medicare Advantage) will not be affected by this effort.

This effort has two goals:

1. Collection of EINs of employer groups who provide MVP Health Care plans and SSNs of members (subscribers and dependents) who are part of impacted MVP Health Care plans.
2. Ensure that SSNs and EINs are collected as required from future new employer groups and members.

Activity Status

MVP/HealthScape Advisors is currently sending a survey to employer groups that have MVP plans described above. The survey asks for employee and dependent SSNs and HICNs, if available.

In the future, a second step will be to send employers a questionnaire requesting the information listed below. Receipt of this information will allow us to fulfill other CMS reporting requirements.

- Tax ID Number (TIN)
- EIN
- Type of group sponsor (options are Employer, Union, Trustees of a Fund)
- Organization Type (State government, local government, publicly traded organization, privately held corporation, Church, etc.)
- Number of employees
- Employment status of listed subscribers.

We will keep you informed of our efforts to collect this information. If you have any questions about this process, please call your Account Representative.

Premium Rate Break Down

Ten percent of MVP's premium dollar is reserved to pay for NYS charges and taxes. Please click [here](#) to see how our premium dollar is allocated.

Products Being Retired

Below is a list of health plan products that are being retired of November 1, 2009 because of little or no membership. These products are no longer available for quoting.

- VT POS
- VT HDHP POS
- NH POS
- NH HDHP HMO

Also, MVP will be working with our customers in the products listed below to move them to the MVP Preferred EPO/PPO suite of products over the next several months.

- NY Indemnity
- NY Original PPO
- NY Original EPO
- NY PPO Select
- VT Original PPO

In both situations, MVP has the coverage solutions and features these plans offer. We will work very closely with each employer during the transition to a new product. If you have any questions, please contact your Account Representative.

Membership Leaders By Book of Business

Top 10 Year To Date - New Business

1. Bene-Care Agency, LLC
2. Robert G Relph, Inc.
3. Rowlands & Barranca Agency, Inc.
4. Gallagher Benefit Services, Inc.
5. Paychex Agency
6. Mang Insurance Agency, LLC
7. Professional Group Plans
8. Marsh (Mercer Health & Benefit)
9. Tompkins Insurance Agencies
10. Rose & Kiernan, Inc.

Top 10 Overall - Lifetime Membership

1. Rose & Kiernan, Inc.
2. Robert G. Relph, Inc.
3. Jaeger & Flynn Associates, Inc.
4. Palmiter Benefits Group, LLC
5. Benetech, Inc.
6. Marshall & Sterling
7. Rowlands & Barranca Agency, Inc
8. Ulster Insurance Services
9. Gilroy, Kernan & Gilroy
10. Adirondack Trust Insurance

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